March 27, 2013 CLARIFICATIONS AND AMENDMENTS:

AMENDMENT:

Pursuant to Section 1.5.3, Page 7 of the Transportation Services RFP, the NHSLC has the authority to amend the RFP at any time and at its sole discretion.

In Section 1.3, Page 6, the NHSLC stated that official responses, official answers, and/or written information issued in writing by the Issuing Officer shall be the same as amendments.

Appendix J, Page 69 is stricken. A new Appendix J is provided below. Please note that the current fuel surcharge contained in the new Exhibit J has a base rate of \$2.25 per gallon. In order to calculate the total rate, the current surcharge of \$.07 per case must be added to the rates in the new Exhibit J.

Exhibit K contains the Fuel Surcharge for the new contract. The base rate is \$3.50 per gallon. Therefore, all other things being equal, the surcharge will be lower than the current \$.07 per case.

Also note that Page 35, paragraph 10 requests that Vendors provide separate pricing for Saturday deliveries, Sunday deliveries and holiday deliveries. Please provide this information as a separate document and include it with Appendix D.

Finally, if a weekday delivery is cancelled by mutual agreement, the NHSLC will require that the missed deliveries occur on a weekday or, if on a weekend, at weekday rates.

APPENDIX J

TRANSPORTATION SERVICE CHARGES

DELIVERY FROM TWO WAREHOUSES (NASHUA & CONCORD)

May 1, 2012 – December 31, 2012

	Weekday	Weekend/Holiday
Beverage Cases – Pallet Unload	\$0.60 per case	\$0.75 per case
Beverage Cases – Lift Gate Unload	\$0.75 per case	\$0.95 per case
Beverage Cases – Hand Unload	\$0.90 per case	\$1.15 per case
Supplies (Advertising/POS	No Charge	No Charge
material), store supplies		

January 1, 2013 – October 31, 2013

	Weekday	Weekend/Holiday
Beverage Cases – Pallet Unload	\$0.65 per case	\$0.80 per case
Beverage Cases – Lift Gate Unload	\$0.80 per case	\$1.00 per case
Beverage Cases – Hand Unload	\$0.95 per case	\$1.20 per case
Supplies (Advertising/POS	No Charge	No Charge
material), store supplies	_	

Fuel Surcharge

State and Contractor agree that in the event the combined cost of diesel fuel and applicable diesel fuel taxes (hereinafter the "fuel cost") shall equal or exceed \$2.25 per gallon for a period of thirty (30) days, as verified by documentation submitted by Contractor, then the transportation rate shall increase by \$0.01 per case. The transportation rate shall further increase by \$0.01 per case for each documented \$0.25 per gallon increase in fuel cost above \$2.25 per gallon which remains in effect for a period of thirty (30) days. If the fuel cost decreases below \$2.25 per gallon or below any additional \$0.25 per gallon increase in fuel cost, as the case may be, for a period of thirty (30) days, then the transportation rate increase shall not apply. The adjusted transportation rate as provided in this paragraph shall take effect the first of the next calendar month following the applicable thirty-day period of documented increased or decreased fuel cost. Contractor shall maintain records acceptable to the state documenting its cost of diesel fuel and applicable diesel fuel taxes for vehicles used in providing the distribution services under this Agreement, which shall be subject to inspection by the State upon request.